

# **BRANDING GUIDELINES**



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# **BRANDING GUIDELINES**

## **BRAND VISION**

To offer simple and complete solutions for all IT network infrastructures with an accessible approach.

# The brand of any company is more than just the logo and ultimately more than what they are selling.

The product in the box may change, after all, change is inevitable. The next better, faster, and less expensive product is always around the corner. The guidelines that govern communications for SIGNAMAX® products and services are part of a much larger effort to build awareness, understanding, and preference for the SIGNAMAX® brand and SIGNAMAX® products and services in the markets in which we compete globally.

#### The goal is to build a brand that endures.

Achieving the goal of an enduring brand requires a conscious, coordinated, consistent approach to communications and behavior. When the brand's messages are developed ad hoc, focused solely on the needs of the moment, they have no lasting impact and represent a shortsighted use of scarce marketing dollars.

But when messages are delivered within a consistent framework and reinforce the brand's promise and personality, their impact can be leveraged to boost awareness and heighten brand recognition and preference. Promotional dollars work twice as hard, serving short-term sales goals as well as longer-term objectives for the brand.

## TRADEMARK RULES

SIGNAMAX® should be used as an adjective and not as a noun.
 The trademark is intended for use as a descriptive word for the noun that follows.

The SIGNAMAX® product is... The SIGNAMAX® is...

2. SIGNAMAX $^{\circ}$  should not be used in plural or possessive form.

SIGNAMAX® C-Series is...
SIGNAMAX's C-Series, How many SIGNAMAXS...

3. SIGNAMAX® should not be altered.

SIGNAMAX® SignaMax, signamax, SIGNA MAX

4. SIGNAMAX® should not be combined with any other trademarks or other words to form new trademarks.

SIGNAMAX® Connectivity Solutions, SIGNAMAX® Network Solutions SIGNAMAX Connectivity Solutions®

**5.** Do not alter or recreate any SIGNAMAX® logos. Using compromised logos effects the integrity of the logos and brand.

All branded material should be approved by the SIGNAMAX® Marketing Department prior to dispersement.

# **BRANDING GUIDELINES**

### **LOGO VARIATIONS**

The logo should never be typeset, recreated or altered, which could cause inconsistencies that dilute the impact of the brand's power.

### **Full Color Options**

For black or dark color background

For white or light color background

### **Monochromatic Options**

• For black or dark color background

· For white or light color background

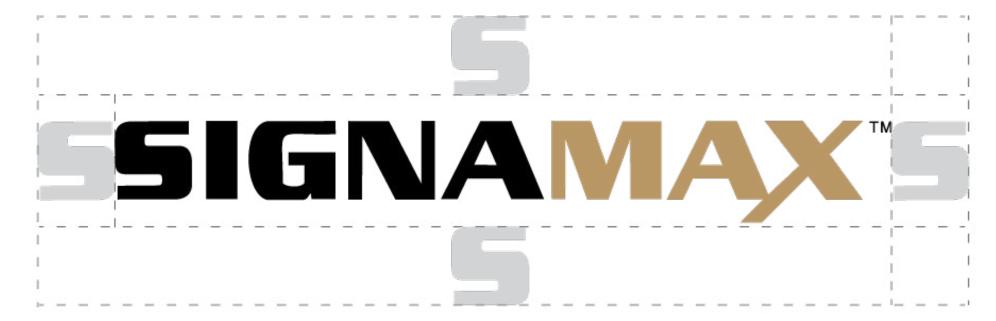


To maintain consistent use and ensure the integrity of the logo, use only approved electronic art files, available from the SIGNAMAX® Marketing Department or those available on www.signamax.com/about/signamax-brand-guidelines/.

# **BRANDING GUIDELINES**

## **CLEAR SPACE**

To preserve the SIGNAMAX® logo's integrity, always maintain a minimum clear space around the logo. This clear space isolates the logo from competing graphic elements such as other logos, copy, photography or background patterns that may divert attention. The minimum clear space for the SIGNAMAX® logo and the alternate horizontal logo is defined as the height of the "S" in the trademark. The minimum clear space for the alternate vertical logo is twice the height of "S." This minimum space should be maintained as the logo is proportionally enlarged or reduced in size.



### SIZE PARAMETERS

The SIGNAMAX® logo retains its visual strength in a wide range of sizes. However, when the logo is reproduced in print too small, it is no longer legible and its impact is diminished. The minimum size of the logo for print should not be reproduced in a size smaller than 3/4"in width.



# **BRANDING GUIDELINES**

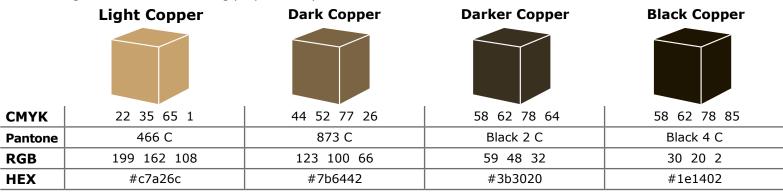
### PRIMARY COLOR PALETTE

The following colors make up the primary coloring scheme of the brand. Unless referencing different product groups, all marketing materials should fall under the corporate color palette. The SIGNAMAX® logo uses only the SIGNAMAX Copper and Rich Black or Pure White of the primary palette. All other colors are for marketing purposes.

	SIGNAMAX Copper	Rich Black	Pure White	Slate Grey	Aluminum Grey
СМҮК	30 40 70 0	50 50 50 100	0 0 0 0	0 0 0 70	0 0 0 15
Pantone	874 Metallic or 465*	-	-	Cool Gray 9 C	Cool Gray 1 C
RGB	186 151 101	5 0 0	255 255 255	109 110 113	220 221 222
HEX	#ba9765	#050000	#fffff	#6d6e71	#dcddde

## **COPPER FAMILY COLOR PALETTE**

The following colors are for marketing purposes only.



For 4-color process printing, refer to the CMYK values shown here. For on-screen and web applications (Power Point®, video, broadcast, web sites, intranets, extranets), refer to the RGB/HEX values specified. The Pantone colors (Excluding 874 Metallic & 465) are only to be used if a vendor requires a Pantone reference. \*SIGNAMAX® Copper Pantone 465 is for package designs where the metallic option of the 874 is unavailable. Pantone 874 should never be printed if the metallic option is unavailable. The colors shown throughout this manual have not been evaluated by Pantone, Inc. for accuracy and may not match the PANTONE® Color Standards. PANTONE® is a registered trademark of Pantone, Inc. **Questions - Contact SIGNAMAX® Marketing Department** 



# **BRANDING GUIDELINES**

### **USAGE PARAMETERS**

#### PRINTED & NON-PRINTED MARKETING

All printed materials that reference SIGNAMAX® products and services need to contain the SIGNAMAX® logo. For specific size requirements please see below:

#### a) Packaging

All SIGNAMAX® packaging materials must display the SIGNAMAX® logo at a comparable size to (approx. 75%), and frequency of, the Partner's logo.

#### b) Other Promotional Material

All other promotional materials (including, but not limited to: web pages, advertising, direct mail, point-of-purchase displays, collateral, multimedia, etc.) that reference SIGNAMAX® products and services should prominently display the SIGNAMAX® logo at a minimum of 50% the size of the Partner's logo.

#### **PRODUCT LABELING**

#### a) Product

All SIGNAMAX® branded products should be labeled with the SIGNAMAX logo without the TM or ® mark in the full color option logo unless the product's size and design would contradict the minimum size parameters. If a product does not fit within the minimum logo parameters, the product will go without such label.

#### b) Product Box Labeling

For requirements on the proper product box label standards refer to the latest revision of the **SIGNAMAX® Product Label Standard** which can be requested from the SIGNAMAX Marketing Department.

#### c) Shipping Carton Labeling

For requirements on the proper shipping carton label standards refer to the latest revision of the **SIGNAMAX® Carton Label Standard** which can be requested from the SIGNAMAX® Marketing Department.

Please note, for all uses of the SIGNAMAX® logo, regardless of the medium, minimum logo size requirements still apply for legibility purposes. Please see the section herein entitled "Clear Space and Size Parameters" for further detail regarding the SIGNAMAX® logo clear space and minimum size requirements. To ensure you are using the correct SIGNAMAX® logo, please always use the JPEG or EPS file available from the SIGNAMAX® Marketing Department or those available on www.signamax.com.

# **BRANDING GUIDELINES**

## MISUSE

Incorrect use of the SIGNAMAX® logo compromises its integrity and effectiveness. The examples of logo misuse below are not comprehensive; they are only a small sample of possible misuses of the SIGNAMAX® logo. To ensure accurate, consistent reproduction of the SIGNAMAX® logo, never alter, add to, or attempt to recreate it. Always use the approved digital artwork, available from SIGNAMAX® Marketing Department or those available on www.signamax.com. For any questions, contact SIGNAMAX® Marketing Department.

**RE-CREATED LOGO WITH WRONG FONT** 

**SIGNAMA SIGNAMAX** 

DON'T STRETCH THE LOGO OUT OF PROPORTIONS

**SIGNAM SIGNAMA** 

**IMPROPER COLOR SCHEME** 

**NO DROP SHADOW** 



**OLD LOGO (TM LOGO UPDATED JAN 2018)** 



**IMPROPER PROPORTIONS** 



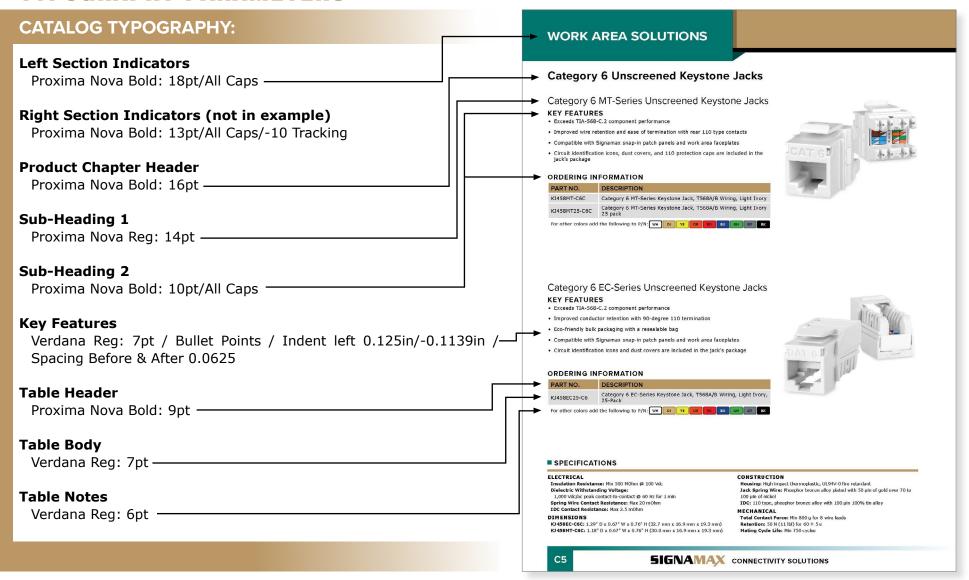
WRONG LOGO FOR WHITE BACKGROUND



This is the most common mistake, using the white and copper logo with a black box for a white background. Refer to Logo Variations for the correct logo for this purpose.

# **BRANDING GUIDELINES**

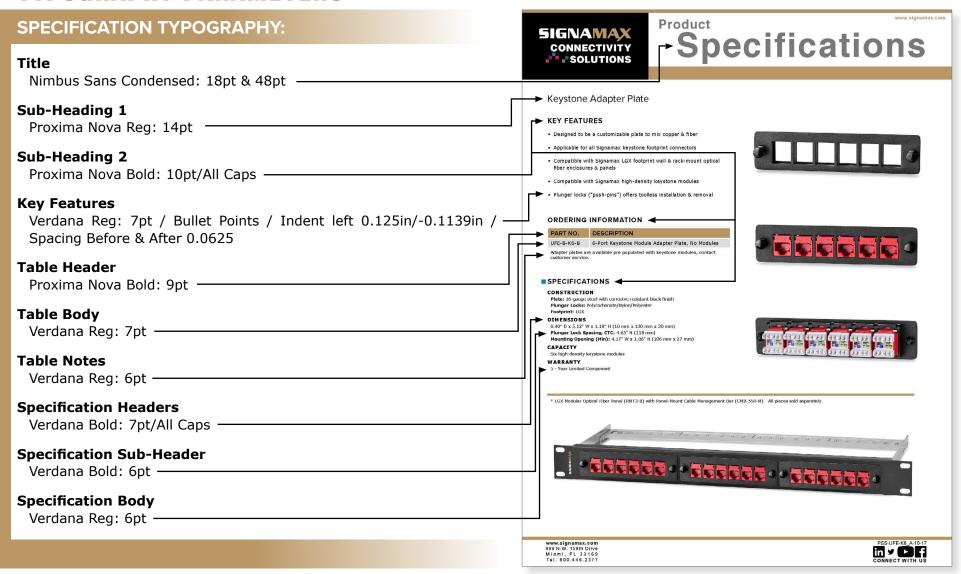
## **TYPOGRAPHY PARAMETERS**





# **BRANDING GUIDELINES**

## **TYPOGRAPHY PARAMETERS**



# **BRANDING GUIDELINES**

## TYPOGRAPHY PARAMETERS

#### **ADDITIONAL PRINTED TYPOGRAPHY:**

#### **Titles**

Nimbus Sans Condensed L Black: Size varies - Depends on layout

#### **Body**

San Serif Options:

Proxima Nova Reg or Bold

Acumin Pro Condensed Reg, SemiBold, or Bold

Serif Options:

Superclarendon Reg or Bold (not acceptable in Black thickness)

#### **Tables**

Follow the guidelines of the specifications

#### **ACCEPTABLE TYPOGRAPHY SUBSTITUTIONS:**

#### **Nimbus Sans Condensed L Black:**

Helvetica Extra Compressed (50 Tracking) Franklin Gothic Medium Condensed

#### Proxima Nova, Acumin Pro Condensed, & Verdana:

Arial Nova,

Arial

Calibri

Franklin Gothic Book

#### Superclarendon:

Rockwell Nova



# **BRANDING GUIDELINES**

## **BUILDING TO THE TARGET**

When applying the SIGNAMAX® brand's elements, it is crucial to have the target market in mind so the graphic elements, colors, and photography can be distinguished between the customer market. SIGNAMAX® has two distinct product lines, though they often are essential for the whole solution, they're market strategy is still very separated. SIGNAMAX® Network Solutions is the active product line offering commercial and industrial solutions for the security, healthcare, education, hospitality, distribution/warehouse, and military markets. The SIGNAMAX® Connectivity Solutions is the passive line also offering both commercial and industrial solutions for the same industries but is targeted for the contractors who bid and install on the structured cabling infrastructures in those markets. Below are a few examples of the different advertising. Questions - Contact **SIGNAMAX® Marketing Department** 

## NETWORK SOLUTIONS



#### Advertisement for both B2B & B2C



# CONNECTIVITY SOLUTIONS



#### Advertisement for both B2B & B2C





### Distributor (B2B) Advertisement



#### Contractor/End-User (B2C) Advertisement



## BRANDING GUIDELINES

## PRODUCT LINE LOGOS

Product specific items can be labeled with the designated product line logo along with the main brand logo. The product line logos should not be used by themselves but always in partnership with the main SIGNAMAX® logo. Refer to the usage section of these guidelines for additional information.

### **Full Color Options**

- For black or dark color background
- For white or light color background

#### **Monochromatic Options**

• For black or dark color background

For white or light color background



















\_=**'-** NETWORK **SOLUTIONS** 

SIGNAMAX "NETWORK CONNECTIVITY SOLUTIONS SOLUTIONS

# **BRANDING GUIDELINES**

## **CONNECTIVITY SOLUTIONS COLOR PALETTE**

The following colors make up the primary coloring scheme of the Connectivity Solutions product line. Each color represents a particular product group with in the product line. Racks Tan/Copper Solution; Fiber Cyan/Optical Fiber; WA Green/Work Area; Patch Panel Grey/Patch Panels; Cords Red/Patch Cords & Cable; Support Magenta/ Support Infrastructure. Dark Ivory and Ivory are for color blocks within the product groups and are currently not associated with a group.

	Racks Tan	Fiber Cyan	WA Green	<b>Patch Panel Gray</b>	Cords Red
СМҮК	26 73 100 17	100 35 14 0	100 0 50 40	15 0 0 60	10 100 50 0
Pantone	160 C	640 C	328 C	7544 C	Rubin Red C
RGB	165 85 28	0 131 182	0 116 107	107 123 132	217 28 92
HEX	#a5551c	#0083b6	#00746b	#6b7b84	#d91c5c

	Support Magenta	Dark Ivory	Ivory	
CMYK	35 100 0 20	18 18 64 0	4 10 37 0	
Pantone	2415 C	616 C	7499 C	
RGB	143 17 118	212 196 120	245 224 171	
HEX	#8f1176	#d4c478	#f5e0ab	

For 4-color process printing, refer to the CMYK values shown here. For on-screen and web applications (Power Point®, video, broadcast, web sites, intranets, extranets), refer to the RGB/HEX values specified. The Pantone colors are only to be used if a vendor requires a Pantone reference.



# **BRANDING GUIDELINES**

## **NETWORK SOLUTIONS COLOR PALETTE**

The following colors make up the primary coloring scheme of the Network Solutions product line. Each color represents a particular product group with in the product line. Media Blue/Media Converters; Ethernet Olive/Commercial Switches; Industrial Rust/ Industrial Ethernet; KVM Purple/ SFP Modules.

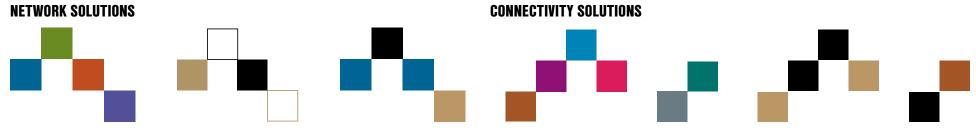
	Media Blue	<b>Ethernet Olive</b>	<b>Industrial Rust</b>	KVM Purple
CMYK	100 20 0 40	40 0 100 40	13 75 100 3	60 57 0 0
Pantone	647 C	370 C	159 C	272 C
RGB	0 101 149	106 138 34	210 95 21	116 116 193
HEX	#006595	#6a8a22	#d25f15	#7474c1



Variations in color may occur, but try to match the SIGNAMAX® color palette as closely as possible. For 4-color printing, use the CMYK values as a beginning reference. Print vendors may have their own values and formulas for matching PANTONE® colors in 4-color process, but the goal should always be to match the PANTONE® standard of the Signamax color palette. Color variations may also occur on-screen as a result of different screen calibrations and/or software application being used.

## SQUARE GRAPHIC ICONS

The square icons that are used in combination with the product lines' logos can also be used as design features. The patterns can each be applied in a number of ways to create tone-on-tone effects or to bring additional visual interest when layered against a photographic background. It is essential the colors stay with in the product lines' color palette.



# **BRANDING GUIDELINES**

## **WEB & CARTON LOGOS**

The following logos are for web and shipping cartons. The tag line logo is intended for use in printed materials where appropriate and for shipping cartons. The square logo options are for use on the web; where a square logo is essential.

### **Tag Line Option**

Use on black or dark color background



Use on white or light color background



**Keeping Your World Connected** 



\*\*\*\* The square logos are not for packaging or to be put on product. \*\*\*\*

## **SIGNAMAX**<sup>®</sup>

## **BRANDING GUIDELINES**

### **IMAGERY**

Imagery plays an important role in the SIGNAMAX® brand's graphic style, identifying SIGNAMAX® products and services and showing them in a clean and consistent manner helping to build understanding of our product and increases brand awareness. It is important, therefore, to present consistent imagery and avoid misrepresentations of our product. Shown below are examples of acceptable ways to show the Network Solutions product line and the Connectivity Solutions product line. Please use only photographs approved by the SIGNAMAX® Marketing Department.

### **Network Solutions**









### **Connectivity Solutions**











The SIGNAMAX® depository of product images can be found at the following URL: http://web.signamax.com/productphotos/

# **BRANDING GUIDELINES**

## **WARRANTY & CONTRACTOR PROGRAM LOGOS**

The following logos are for use in conjunction with any marketing material that is related to the SIGNAMAX® Warranties and the SIGNAMAX® Certified Contractor Program.

### **Basic Warranty Logos**





### **Certified Contractor/Cabling System Warranty Logos**





## **ADDITIONAL PRODUCT & AFFILIATION LOGOS**

The following logos are additional logos SIGNAMAX® is authorized to use for certain products, marketing materials, etc. Any questions on use of these logos contact SIGNAMAX® Marketing Department.

### **Category Rate Logos**







### **Member Affiliation Logos**



Bicsi







### Safety/Standard Logos







### **Social Media**









# **BRANDING GUIDELINES**



## **MARKETING URLs**

The following URLs are links to high-resolution product photos and registered trademark logo variations for SIGNAMAX® and the SIGNAMAX® product lines. The artwork and imagery based in the depository are the intellectual property of SIGNAMAX® and are protected under copyright laws.

### Logos

http://web.signamax.com/productphotos/Signamax-Logo/

### **Connectivity Solutions Product Photos**

http://web.signamax.com/productphotos/Connectivity-Solutions/

### **Network Solutions Product Photos**

http://web.signamax.com/productphotos/Network-Solutions/

### **Marketing Campaign Images**

http://web.signamax.com/productphotos/Marketing-Campaigns/

**Questions:** Contact the SIGNAMAX® Marketing Department

**Ph:** 305.944.7710 • **Email:** info@signamax.com

SIGNAMAX® reserves the right to change verbiage, rules, and/or requirements to this document at any time.