

X CONNECT

Partner Program



Partner Rewards Program At A Glance

Signamax introduces an exciting program designed to help you become a better business partner to your customers, enable you to differentiate from your competitors and increase your end-user relevance.

The Signamax Partner Rewards Program will reward a Partner's purchase loyalty based on the Partner's net purchase value of Signamax Qualifying Products.

The Signamax Partner Rewards Program is tiered, and the benefits increase with your business alignment and commitment to growing with Signamax.

The Signamax Partner Rewards Program shares your earned rewards in real time, through a graphic dashboard in our partner portal where you will see how much rewards you have earned at any moment during the year



“ At Signamax, we value all our partners who work side by side daily with our strong partnership network to support nothing else than customer success. Our new Partner Rewards Program was created to make sure that our partners are rewarded for their loyalty and commitment. ”

Manoj Balasooriya, President Signamax Inc.

WHY WORK WITH SIGNAMAX?

Being recognized as an **industry market leader**, Signamax is well known as a **high-end solutions provider of superior quality & performance network and connectivity products**, all supported by **world-class value-added services** that consistently deliver an outstanding experience to our customers so we can live up to our promise of – **Keeping Your World Connected**



PARTNERSHIP BENEFITS



Dedicated partner team

Signamax collaborated with our partners to ensure client success. Signamax will support you with sales, marketing, client and enablement resources to drive business results



Collaboration on existing and new customer opportunities

Partners benefit from as little or as much support required from our partner team throughout the project lifecycle.



Partner Rewards Portal Access

You will have access to the Signamax Rewards Program Portal. You will have Real Time access to your YTD Signamax Purchase history as well as YTD Reward earnings.



Partner Directory

Gain visibility on our website through our partner locator to promote your services to our clients and prospects



Free Access To SMEs

With RCDDs & Network Engineers on staff, Our SMEs are here to support your design needs for both Connectivity and Networking Solutions



Competitive Rewards Scheme

Our program is focused on helping our partners discover how to gain incremental revenue from selling Signamax Solutions



Making Extra Money is Easy

You can earn up to 3% cash-back on all your Signamax brand purchases. For example, if you purchase \$50k worth of product you will receive \$1500 in cash at the end of the year!

Ready to join us? Learn more by reaching out to your Signamax Rep or contact us at partner-rebate@signamax.com

